Edge News

Do you have suppliers that seem unorganized and struggle to get information for you? If you feel comfortable doing so, we would be grateful if you'd pass along your experience working with us and let them know that we can help them get organized and become more efficient.

As a way of thanking you for referring us we have a new referral program. To share the love, for every new referral (where a client makes a purchase or uses our services) we will be issuing you a **$50 gift card** to a retailer of your choice. This is not a "one time only reward" but applies to every new client who signs up because of you.

Hello Friends!

Has Spring finally Sprung? We certianly hope so! If it's time for your business to do a little spring cleaning and make some changes or tweaks to your current system, we are always here to help you get the most out of your software. As more Covid restrictions have lifted, we are excited about getting back to face to face appointments when appropriate. Can't wait to see you soon!

~ Denise and Shelley

Kearney Planters Cultivates Efficiency, Employee Satisfaction and an Improved Bottom Line with Spire – *by SpireSystems*

About 90 minutes outside Detroit, MI, just over the Canadian border in the small town of Thamesville, Ontario, sits [Kearney Planters](#), a company that custom builds planters and corn heads for both the large and small farmer. Founded in 1979 after Barry Kearney developed a unique piece of farm equipment, Kearney Planters was eventually incorporated in 1989 and began serving a growing number of customers. Now employing 23 full-time staff and offering a wide variety of parts, service and education in all aspects of agriculture, Kearney Planters is dedicated to providing solutions to their customers with excellence.

Like many companies with an almost 40-year track record, Kearney Planters has grown from a single innovation to a valuable resource for a variety of customers. As such, the company has taken on more production capacity and more staff to meet growing customer demand. Kearney discovered the system it used to help manage inventory, accounting and other business processes was dated and inadequate for today's modern demands. *Click [here](#) to continue reading how Kearney Planters improved their bottom line with Spire.*

sage 300

Hey Sage 300 users, did you know TaiRox offers many add-ons that perform operations at a fractrion of the time taken using the standard utilites!

With these tools you can:

- ➤ Clear history operations using [Fast Clear History](#)
- ➤ Perform Sage 300 integrity checks with [Fast Data Integrity](#)
- ➤ Launch programs from an interactive console by running [Fast DataBase Tools](#)
- ➤ Check for duplicate Accounts Payable Invoices across multiple companies by using [Fast Duplicates Check](#)

Training Funds: Canada-Ontario Job Grant

Canada-Ontario Job Grant (COJG) provides opportunities for employers, individually or in groups, to invest in their workforce, with help from the government.

The Canada-Ontario Job Grant provides direct financial support to individual employers or employer consortia who wish to purchase training for their employees. It is available to small, medium and large businesses with a plan to deliver short-term training to existing and new employees.

- Employers can get up to $10,000 in government support per person for training costs.
- The training has to be delivered by an eligible, third-party trainer (Edge counts!).
- Employers with 100 or more employees need to contribute 1/2 of the training costs. Small employers with less than 100 employees need to contribute 1/6 of training costs.

We have had one of our clients successfully use this program to assist in funding training for their employees. If you would like more information visit the Government of Canada Website here or contact us to help.

Free Ongoing Spire Education and Resources

Did you know, Spire hosts regular webinars, training events and knowledge-based discussions for Spire Clients and Prospects?

"Our team got a lot out of the inventory webinar. In addition to being amazing and knowledgeable, the presenter is funny, thorough and to the point! Super fantastic!" ~ Shelly Moffat, Controller, Ingersoll Products Inc.

LinkedIn Company Pages: Organically driving traffic to your website May 24th Register	Spire Integration Partner (SIP) Tradeshow 2022 June 8th Register

The Edge Team finally got together for our Christmas lunch last week…just a little delayed!

Do you have a Disaster Recovery Plan for your Data?

Lately we have had several clients who experienced some unfortunate problems with their system including hardware theft, hacking and other technical malfunctions. In times like these it is important not only to have a backup of your data, but a current one at that! Now might be a good time to check that your scheduled backups are running regularly. And if you haven't gotten around to installing a backup system, perhaps it's time to talk to your IT professional about your data security needs. Remember, as Stephen King once wrote, *"There's no harm in hoping for the best as long as you're prepared for the worst".*

Cool Tools: Add-on Spotlight for Spire

Leveraging Spire – Automated Solutions for Real Time Insights

Automation has helped businesses progress since the steam engine. Now automated software tools are changing workplaces everywhere by providing reliable and consistent solutions. Tasks that can be automated range from simple and repetitive, such as updating prices, to complex, such as sending real-time alerts by e-mail or generating reports and analysis. Spire users can also take advantage of automated tools that link to the database or rest API . Typically, these tools integrate data sources using ETL (Extract, Transform and Load) pipelines to achieve a wide variety of solutions. These solutions are strategically valuable to businesses because they provide automatic, reliable, and integrated insights or functions.

Our client, Ingersoll Products Inc., recently approached us in need of a solution for monitoring real time inventory needs and receiving daily sales reports. *Click here to continue reading* about how Edge used data integration tools to help our client achieve these goals and free up time for people to focus on other tasks outside of Spire without missing critical moments.

Fun Facts: Did you know the Wordle game was created by a software engineer named Josh Wardle. As a play on his last name, he named it Wordle.

At the rate of one word a day, in its current format, the game should last more than six years, with no words being repeated.